

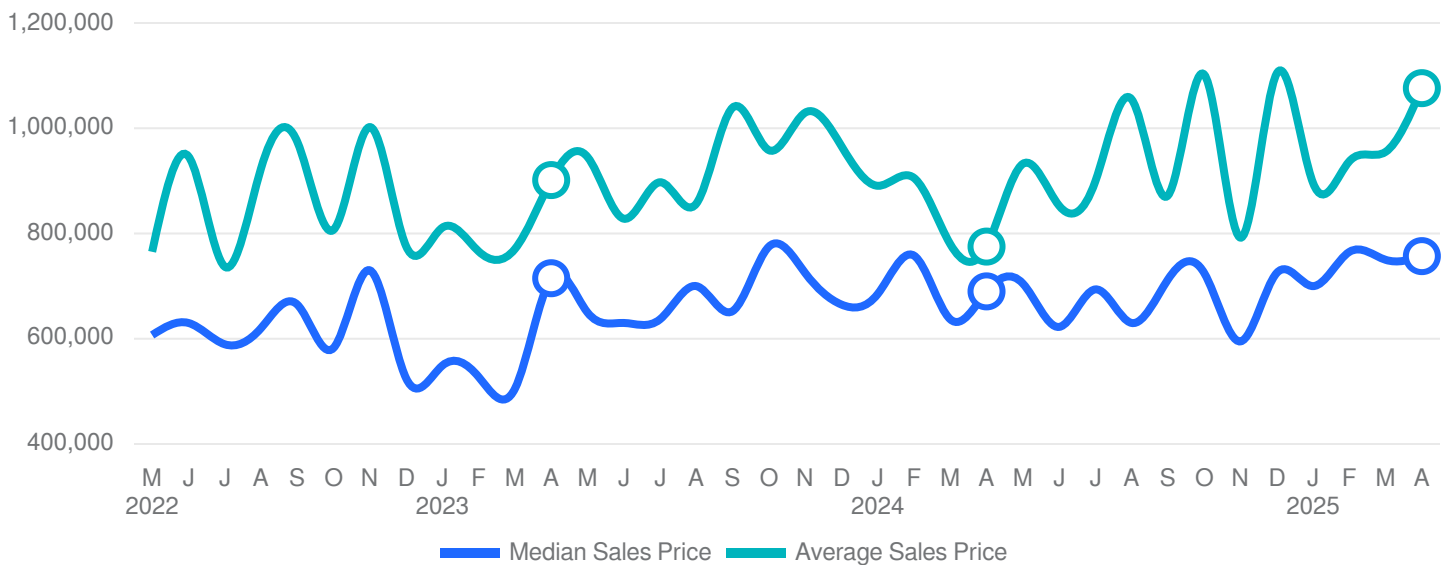
## Overview

The overview below shows real estate activity from January 2025 to April 2025. You will see data comparisons between April and the previous month, the last three months and April 2024.

Overview	Monthly Trends				
	YTD Avg.	April	March	Jan. - Mar.	Apr. 2024
New Listings	687	214	15.05%	35.73%	2.39%
Average Sales Price per Square Foot	444	480	8.35%	11.03%	18.52%
Average Days on Market	24	17	-37.04%	-36.26%	-26.09%
Number of Properties for Sale	534	148	4.96%	15.02%	-28.85%
Average List Price	\$1,803,400	\$1,809,017	6.95%	0%	5.72%
Median List Price	\$904,613	\$1,082,000	27.44%	27.97%	11.55%
Average Sales Price	\$966,134	\$1,076,175	12.68%	15.79%	38.84%
Median Sales Price	\$743,000	\$757,000	0%	2.53%	9.71%
Sales Price / List Price Ratio	100.78%	102.19%	1.06%	1.88%	2.26%
Number of Properties Sold	371	124	-2.36%	50.61%	-8.15%
Month's Supply of Inventory	1.6	1.19	7.21%	-31.21%	-22.73%
Absorption Rate	0.68	0.84	-6.67%	33.33%	29.23%

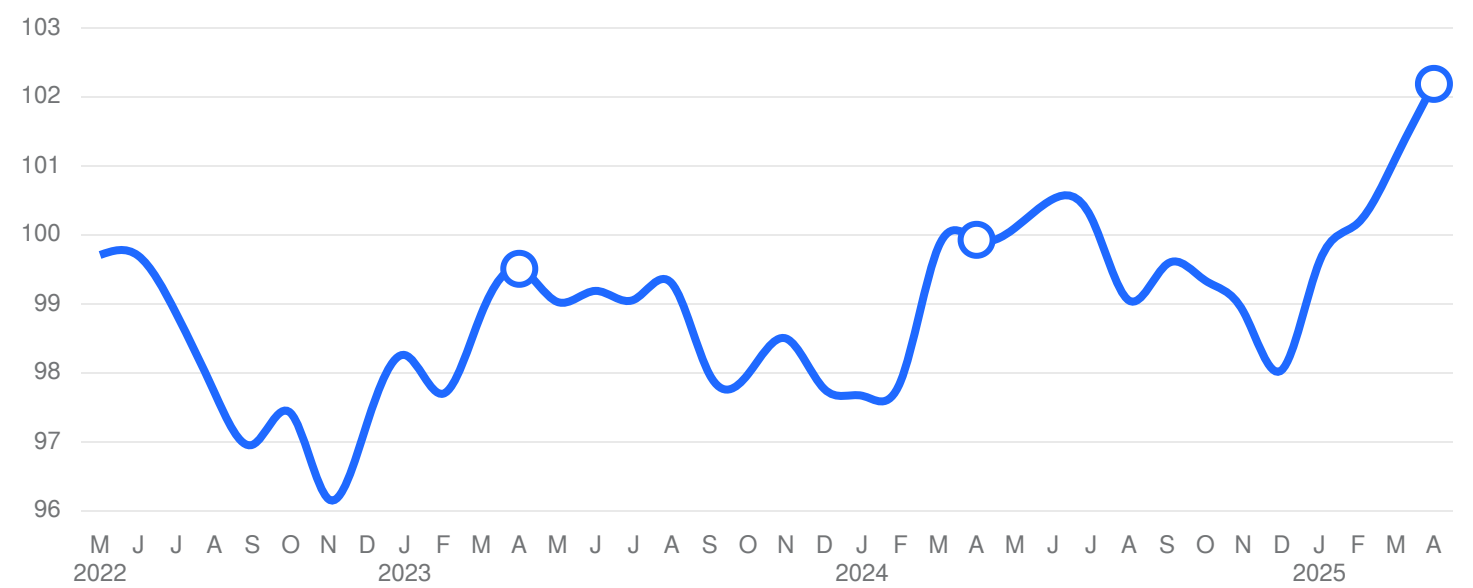
## Average & Median Sales Price

The median sales price in April 2025 was \$757,000, equal to the previous month and 9.71% higher than \$690,000 from April 2024. The April 2025 median sales price was at its highest level compared to April 2024 and 2023. The average sales price in April 2025 was \$1,076,175, up 12.68% from \$955,103 from the previous month and 38.84% higher than \$775,131 from April 2024. The April 2025 average sale price was at its highest level compared to April 2024 and 2023.



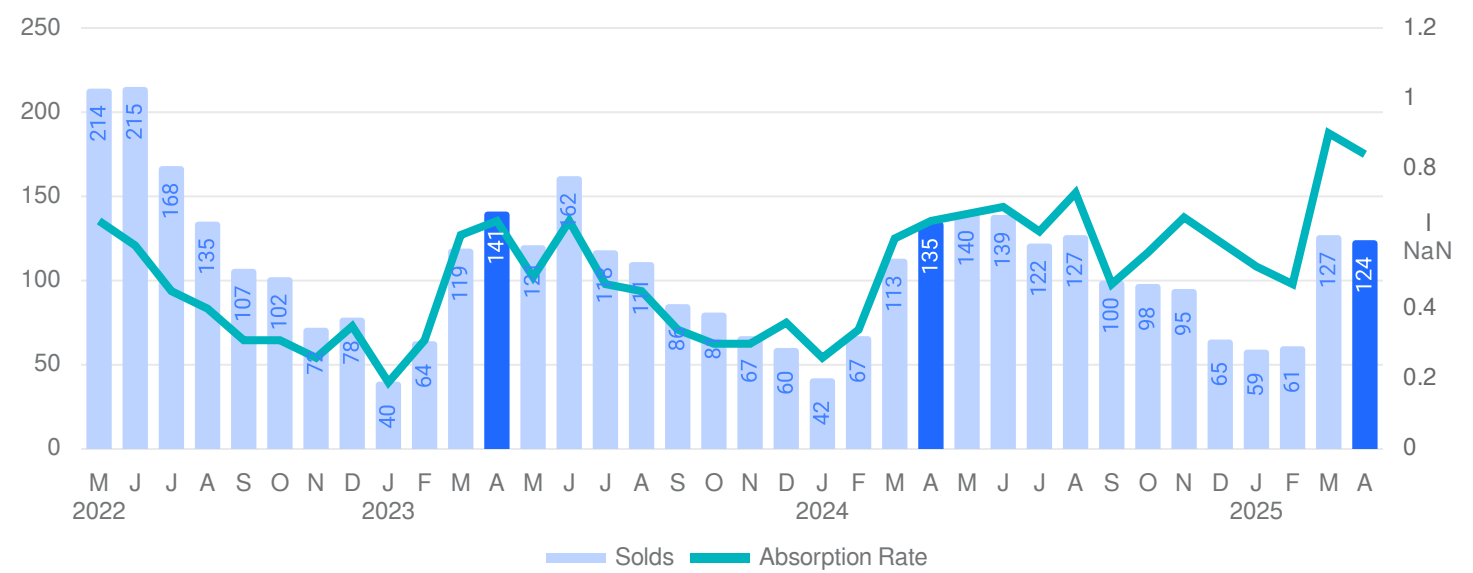
## Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price.The April 2025 sales price/list price ratio was 102.19%, up from 101.12% from the previous month and up from 99.93% from April 2024.



## Number of Properties Sold & Absorption Rate

The number of properties sold in April 2025 was 124, down -2.36% from 127 from the previous month and -8.15% lower than 135 from April 2024. The April 2025 sales were at its lowest level compared to April 2024 and 2023. Absorption rate is the avg number of sales per month divided by the total number of available properties.



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The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for April 2025 was 17 days, down -37.04% from 27 days from the previous month and -26.09% lower than 23 days from April 2024. The April 2025 DOM was at its lowest level compared with April 2024 and 2023.

