Market Report as of October - 2023

| | Current Market | | | | Based on last 3-months of Sales and Failed data | | | | | | | | | | | 30 / 60 / 90 Analysis - Based on last 3-months of Sales | | | | | | | | |
|---------------|--------------------|----------|------------------|-----|---|------------------|------------------|---------------------|----|--------------------|----|---------------------|---------------------------|------------------|-------------|---|------------------|-------------|--------------------|------------------|-------------|--------------------|------------------|-------------|
| 1:-4 | Antina | | | | 1 | REO | All Dist. | Failed | | A | | Aver Color | Avg. % Sales / List Price | | A | 0 - 30 Days | | | 31 - 90 Days | | | 90+ Days | | |
| List Price | Active Listings | Pendings | Pending Ratio | MSI | Last 3 Mo. Closings | % of Closings | % of Closings | Listings Percent | | Avg. List Price | | Avg. Sales Price | Weighted | Non- Weighted | Avg. DOM | % Listings Sold | SP / LP Ratio | Avg. DOM | % Listings Sold | SP / LP Ratio | Avg. DOM | % Listings Sold | SP / LP Ratio | Avg. DOM |
| <= \$25K | - | - | n/a | n/a | - | n/a | n/a | n/a | \$ | - | \$ | - | n/a | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - |
| \$26K-\$50K | - | - | n/a | n/a | - | n/a | n/a | n/a | \$ | - | \$ | - | n/a | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - |
| \$51K-\$75K | - | - | n/a | n/a | - | n/a | n/a | n/a | \$ | - | \$ | - | n/a | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - |
| \$76K-\$100K | - | - | n/a | n/a | - | n/a | n/a | n/a | \$ | - | \$ | - | n/a | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - | 0% | 0.0% | - |
| \$101K-\$150K | - | - | n/a | n/a | 3 | 0.0% | 0.0% | 66.7% | \$ | 129,967 | \$ | 133,967 | 103.1% | 87.3% | 13 | 100% | 87.3% | 13 | 0% | 0.0% | - | 0% | 0.0% | - |
| \$151K-\$200K | 4 | 3 | 42.9% | 0.4 | 25 | 0.0% | 0.0% | 12.0% | \$ | 177,036 | \$ | 179,350 | 101.3% | 101.5% | 9 | 100% | 101.5% | 9 | 0% | 0.0% | - | 0% | 0.0% | - |
| \$201K-\$250K | 5 | 7 | 58.3% | 0.4 | 25 | 0.0% | 0.0% | 4.0% | \$ | 229,616 | \$ | 233,056 | 101.5% | 101.1% | 16 | 88% | 101.7% | 7 | 4% | 101.8% | 45 | 8% | 94.0% | 98 |
| \$251K-\$300K | 1 | 9 | 90.0% | 0.1 | 38 | 0.0% | 0.0% | 15.8% | \$ | 281,250 | \$ | 290,497 | 103.3% | 102.9% | 11 | 95% | 103.4% | 8 | 5% | 93.4% | 59 | 0% | 0.0% | - |
| \$301K-\$350K | 7 | 5 | 41.7% | 0.9 | 22 | 0.0% | 0.0% | 40.9% | \$ | 333,523 | \$ | 336,650 | 100.9% | 100.1% | 18 | 86% | 101.7% | 6 | 9% | 90.8% | 67 | 5% | 87.4% | 159 |
| \$351K-\$400K | 13 | 13 | 50.0% | 0.8 | 41 | 4.9% | 4.9% | 31.7% | \$ | 380,280 | \$ | 376,085 | 98.9% | 98.3% | 17 | 85% | 99.1% | 10 | 15% | 93.6% | 60 | 0% | 0.0% | - |
| \$401K-\$500K | 22 | 21 | 48.8% | 1.2 | 73 | 1.4% | 1.4% | 63.0% | \$ | 462,255 | \$ | 463,359 | 100.2% | 99.3% | 13 | 90% | 99.5% | 10 | 10% | 96.8% | 44 | 0% | 0.0% | - |
| \$501K-\$600K | 23 | 23 | 50.0% | 0.8 | 79 | 1.3% | 1.3% | 43.0% | \$ | 561,682 | \$ | 572,414 | 101.9% | 100.5% | 16 | 84% | 101.5% | 10 | 16% | 95.3% | 48 | 0% | 0.0% | - |
| \$601K-\$750K | 38 | 32 | 45.7% | 1.4 | 98 | 1.0% | 1.0% | 65.3% | \$ | 689,559 | \$ | 689,784 | 100.0% | 99.5% | 16 | 86% | 100.0% | 9 | 13% | 97.6% | 49 | 1% | 87.8% | 160 |
| \$751K-\$1.0M | 37 | 26 | 41.3% | 2.3 | 55 | 0.0% | 0.0% | 90.9% | \$ | 861,210 | \$ | 870,550 | 101.1% | 100.7% | 22 | 80% | 102.0% | 7 | 15% | 95.2% | 39 | 5% | 96.4% | 193 |
| \$1.0M-\$1.5M | 18 | 18 | 50.0% | 2.6 | 28 | 0.0% | 0.0% | 78.6% | \$ | 1,246,064 | \$ | 1,219,163 | 97.8% | 97.3% | 33 | 79% | 95.8% | 14 | 7% | 93.9% | 74 | 14% | 107.6% | 122 |
| \$1.5M-\$2.0M | 11 | 5 | 31.3% | 5.5 | 8 | 0.0% | 0.0% | 112.5% | \$ | 1,732,875 | \$ | 1,696,125 | 97.9% | 96.4% | 19 | 88% | 95.9% | 12 | 13% | 100.0% | 72 | 0% | 0.0% | - |
| > \$2.0M | 6 | 2 | 25.0% | 6.0 | 1 | 0.0% | 0.0% | 800.0% | \$ | 2,100,000 | \$ | 2,035,000 | 96.9% | 96.9% | 28 | 100% | 96.9% | 28 | 0% | 0.0% | - | 0% | 0.0% | - |
| TOTAL | 185 | 164 | 47.0% | 1.1 | 496 | 1.0% | 1.0% | 53.8% | \$ | 580,819 | \$ | 582,343 | 100.3% | 99.9% | 17 | 87% | 100.4% | 9 | 11% | 95.8% | 50 | 2% | 98.4% | 144 |

FILTER = Prop. Types: SFH|Condo|TWHM City: Naperville

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