

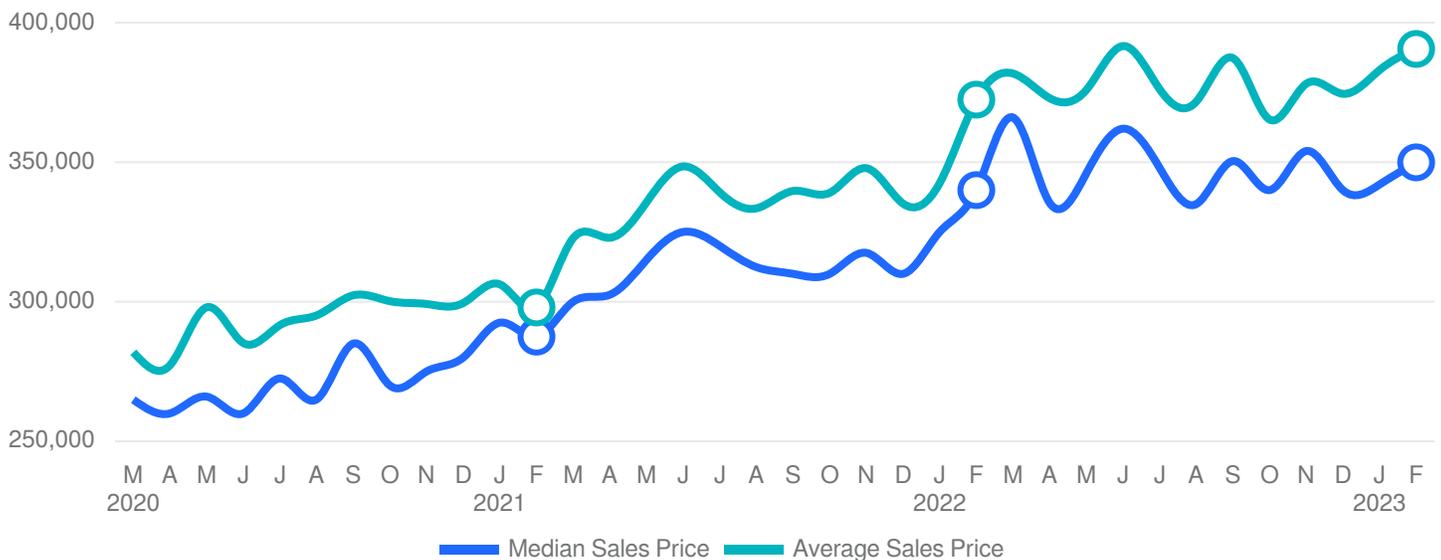
Overview

The overview below shows real estate activity from January 2023 to February 2023. You will see data comparisons between February and the previous month, the last three months and February 2022.

Overview	YTD Avg.	Monthly Trends			
		February	January	Nov. - Jan.	Feb. 2022
New Listings	268	138	6.15%	26.99%	-6.12%
Average Sales Price per Square Foot	175	178	3.49%	4.5%	5.33%
Average Days on Market	32	32	0%	12.95%	28%
Number of Properties for Sale	253	118	-12.59%	-26.4%	11.32%
Average List Price	\$529,739	\$536,021	2.4%	8.21%	17.03%
Median List Price	\$469,128	\$473,266	1.78%	7.77%	11.24%
Average Sales Price	\$386,787	\$390,580	1.98%	3.18%	4.88%
Median Sales Price	\$345,975	\$349,950	2.32%	1.34%	2.93%
Sales Price / List Price Ratio	99.2%	99.51%	0%	0%	-2.52%
Number of Properties Sold	145	88	54.39%	-10.51%	-6.38%
Month's Supply of Inventory	1.86	1.34	-43.46%	-23.86%	18.58%
Absorption Rate	0.58	0.75	78.57%	25%	-15.73%

Average & Median Sales Price

The median sales price in February 2023 was \$349,950, up 2.32% from \$342,000 from the previous month and 2.93% higher than \$340,000 from February 2022. The February 2023 median sales price was at its highest level compared to February 2022 and 2021. The average sales price in February 2023 was \$390,580, up 1.98% from \$382,994 from the previous month and 4.88% higher than \$372,413 from February 2022. The February 2023 average sale price was at its highest level compared to February 2022 and 2021.



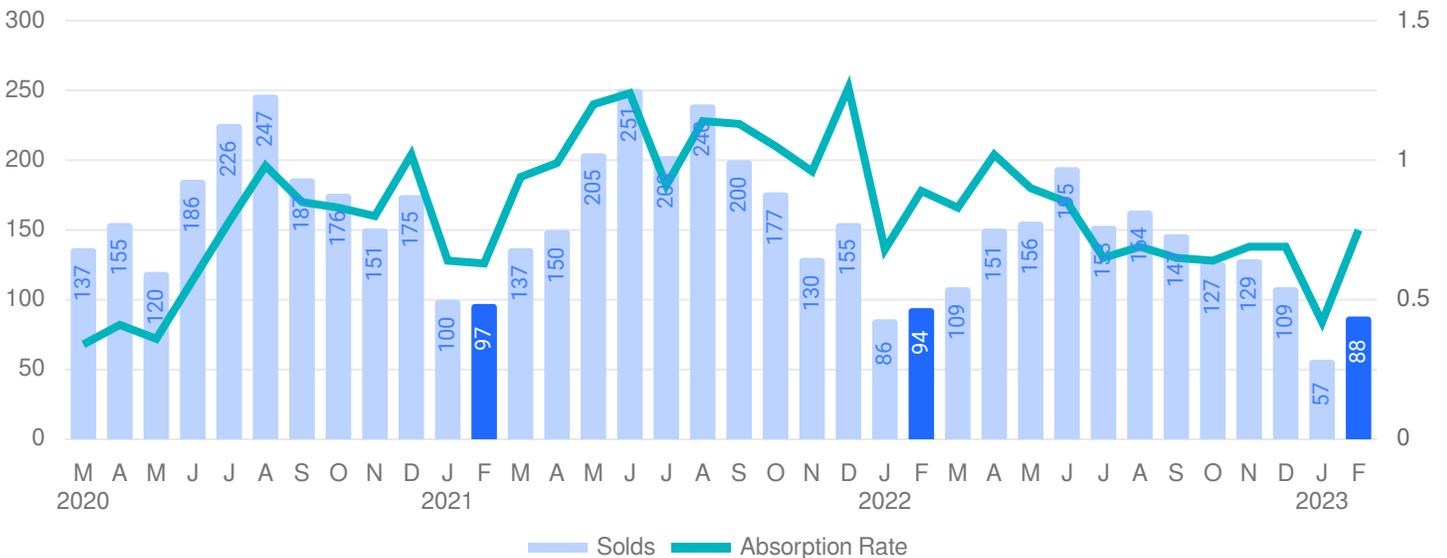
Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The February 2023 sales price/list price ratio was 99.51%, equal to the previous month and down from 102.08% from February 2022.



Number of Properties Sold & Absorption Rate

The number of properties sold in February 2023 was 88, up 54.39% from 57 from the previous month and -6.38% lower than 94 from February 2022. The February 2023 sales were at its lowest level compared to February 2022 and 2021. Absorption rate is the avg number of sales per month divided by the total number of available properties.



Based on information from Midwest Real Estate Data LLC for the period 03/01/2020 through 2/01/2023. Source data is deemed reliable but not guaranteed. Real estate agents affiliated with Coldwell Banker Realty are independent contractor sales associates, not employees. ©2023 Coldwell Banker. All Rights Reserved. Coldwell Banker and the Coldwell Banker logos are trademarks of Coldwell Banker Real Estate LLC. The Coldwell Banker® System is comprised of company owned offices which are owned by a subsidiary of Realogy Brokerage Group LLC and franchised offices which are independently owned and operated. The Coldwell Banker System fully supports the principles of the Fair Housing Act and the Equal

